

# FINANCIAL AND OPERATIONAL HIGHLIGHTS

## Revenue by region<sup>1,2,3</sup>



Americas **£696m**,  
+51% at CER  
Number of stores: **83**



Europe, Middle East,  
India and Africa (EMEIA)  
**£813m**, +32% at CER  
Number of stores: **111**



Asia Pacific **£1,276m**,  
+7% at CER  
Number of stores: **224**

## Total revenue by channel

Retail/wholesale revenue by destination

Period ending £m	2 April 2022	27 March 2021
Retail	<b>2,273</b>	1,910
Wholesale	<b>512</b>	396
Licensing	<b>41</b>	38

## Revenue by product<sup>2</sup>

Retail/wholesale revenue by product division

Period ending £m	2 April 2022	27 March 2021
Accessories	<b>1,017</b>	841
Women's	<b>784</b>	653
Men's	<b>807</b>	668
Children's, Beauty and other	<b>177</b>	144

1. All references to revenue growth on page 2 are presented at Constant Exchange Rates (CER) and exclude the impact of the 53<sup>rd</sup> week. See page 44 for reconciliation to total revenue.

2. Retail/wholesale revenue.

3. For more detail on performance see Group Financial Highlights on pages 44 to 50.

**Revenue**

2022	<b>£2,826m</b>
2021	£2,344m
2020	£2,633m
2019	£2,720m
2018	£2,733m

**Cash (net of overdrafts)\***

2022	<b>£1,177m</b>
2021	£1,216m
2020	£887m
2019	£837m
2018	£892m

**Adjusted operating profit**

2022	<b>£523m</b>
2021	£396m
2020	£433m
2020	Pro forma £404m
2019	£438m
2018	£467m

**Operating profit**

2022	<b>£543m</b>
2021	£521m
2020	£189m
2020	Pro forma £160m
2019	£437m
2018	£410m

**Adjusted diluted EPS**

2022	<b>94.0p</b>
2021	67.3p
2020	78.7p
2020	Pro forma 77.9p
2019	82.1p
2018	82.1p

**Diluted EPS**

2022	<b>97.7p</b>
2021	92.7p
2020	29.8p
2020	Pro forma 29.0p
2019	81.7p
2018	68.4p

**Dividend per share**

2022	<b>47.0p</b>
2021	42.5p
2020	11.3p
2019	42.5p
2018	41.3p

Alternative performance measures, including adjusting measures, are defined on page 49. Pro forma FY 2019/20 results are included to better indicate the impact of adoption of IFRS 16 Leases in FY 2019/20. These pro forma results are estimations of the results for FY 2019/20 if the previous accounting standard for leases, IAS 17 Leases, had been applied.

\* The Group also had borrowings at 2 April 2022 of £298m (March 2021: £297m)